

## Affiliated Business Arrangement Disclosure Statement

To: \_\_\_\_\_ Property: \_\_\_\_\_  
 From: \_\_\_\_\_ Date: \_\_\_\_\_

This is to give you notice that Roy H. Long Realty Company, Inc. doing business as Long Realty Company (“Long Realty Company”), Prosperity Home Mortgage, LLC doing business as Long Mortgage Company (“Long Mortgage Company”), Long Title Agency, LLC, HomeServices Insurance, Inc. (“HSI”) doing business as Long Insurance Group (“Long Insurance Group”), and Vanderbilt Mortgage and Finance Inc. doing business as Silverton Mortgage (“Silverton Mortgage”) are part of a family of companies (the “Affiliated Companies”) owned by Berkshire Hathaway, Inc. (“Berkshire Hathaway”), and each may refer to you the services of another. Long Realty Company, Long Mortgage Company and Long Insurance Group are each wholly owned by HomeServices of America, Inc., either directly or through one or more subsidiaries. Long Title Agency, LLC is owned 55% by Long Realty Company and 45% by Title Security Agency of Arizona doing business as Title Security Agency, LLC. Silverton Mortgage is a wholly-owned indirect subsidiary of Clayton Homes, a Berkshire Hathaway affiliate. Because of these relationships, the referral of a customer (including you) by any of the Affiliated Companies to another may provide the referring company, its affiliates, and/or their employees with a financial or other benefit.

In addition, while Long Realty Company is not affiliated with American Home Shield Corporation or Home Buyers Resale Warranty Corporation doing business as 2-10 Home Buyers Warranty (“2-10 Home Buyers Warranty”), it does advertise them for a fixed service fee.

Set forth below is the estimated charge or range of charges for each of the services listed. You are NOT required to use any of these service providers as a condition of the sale of the subject property or to obtain access to any settlement service.

**THERE ARE FREQUENTLY OTHER SETTLEMENT SERVICE PROVIDERS AVAILABLE WITH SIMILAR SERVICES. YOU ARE FREE TO SHOP AROUND TO DETERMINE THAT YOU ARE RECEIVING THE BEST SERVICES AND THE BEST RATE FOR THESE SERVICES.**

Service Provider	Service Provided	Charge or Range of Charges
Long Realty Company	Broker’s Commission	\$235 - \$735 plus 7% - 10% of the sales price
HomeServices Relocation, LLC	Relocation Services	Fees paid by real estate broker
Long Mortgage Company	Loan Origination Fee	\$0 - \$1,199 (2% of loan amount on some bond products)
	Appraisal	\$425 - \$1,102
	Third Party Fees	\$33 - \$215 (credit report, tax service fee, flood cert fee)
Long Title Agency, LLC	Lender’s Policy	\$1.93 - \$18.00 per \$1,000 of coverage, based on type and total amount (minimum \$592)
	Owner’s Policy	\$1.61 - \$15.00 per \$1,000 of coverage, based on type and total amount (minimum \$493)
Title Security Agency, LLC	Escrow Fee	\$450 - \$1,420, depending on sales price up to \$1m (fees for sales prices over \$1m may significantly exceed this range and are also dependent upon total sales price)
	Settlement Fee	\$175 per new loan
	Closing Protection Letter Fee	\$25
	Processing Fee	\$320
Long Insurance Group*	Homeowner’s Insurance	\$300 - \$1,500 annual premium, depending on product and associated risk assessments (e.g., age of home, past claims of the insured, etc.)
Silverton Mortgage	Loan Origination Fee	0 – 2.75% of the loan amount (includes third party fees)
	Appraisal	\$475 - \$900
American Home Shield	Home Warranty	\$399 - \$1,500, depending on property and coverage options
2-10 Home Buyers Warranty	Home Warranty	\$415 - \$640, depending on property and coverage options

ACKNOWLEDGEMENT: I/we have read this disclosure form and understand that the Affiliated Companies may refer me/us to purchase the above-described settlement service(s) from one another and that any such referrals may provide the referring company, its affiliates, and/or their employees with a financial or other benefit.

\_\_\_\_\_  
 Signature (Date) Signature (Date)

\* In rare cases, your insurance policy may instead be issued by Trident Insurance Agency Company LP or Long & Foster Insurance Agency, Inc., affiliates of HSI, or under another of its trade names. HSI’s trade names include: Edina Realty Insurance Agency, Home Team Insurance, HomeServices Insurance Agency, InsuranceSouth, Long Insurance Group, PCG Agencies, PCG Insurance Agency, ReeceNichols Insurance and Thoroughbred Insurance Agency.